

CLUST-ER HEALTH & WELLNESS EMILIA-ROMAGNA REGION







SUPPORTING THE COMPETITIVENESS OF THE HEALTH AND WELLNESS INDUSTRIES OF EMILIA-ROMAGNA



The Regional Resolution n.671 series of 2017, officially founded the Emilia Romagna's Clust-ER associations as Public Private Partnerships.

REGIONAL INNOVATION ECOSYSTEM





11 CLUST-ERS
Including Big Data

Including Big Data
Association & MUNER



OUR MEMBERS

Universities, labs & research centers (27)

































SMEs (47)





















































127

MEMBERS





Big companies (17)

































Hospitals, healthcare and assistance (17)

























Non-profit, patient associations (5)































ITALIAN HEALTH'S INNOVATION LANDSCAPE

LEADING THE INNOVATION OF THE HEALTH & WELLNESS INDUSTRIES IN ITALY





INNOVATION

(European Innovation Scoreboard 2021 and Transatlantic Subnational Innovation Competitiveness Index 2022)



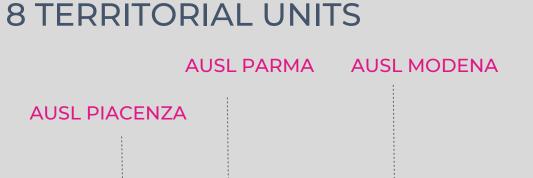
EFFICIENCY OF THE HEALTHCARE SYSTEM

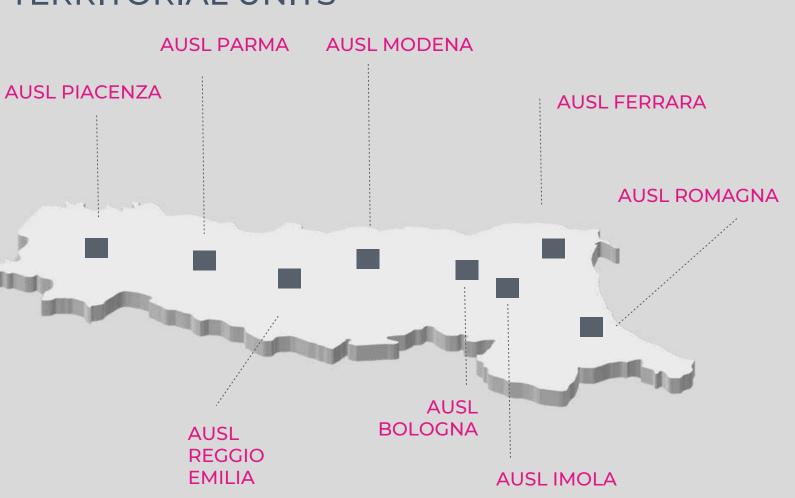
(Demoskopika, 2022)

HEALTCARE SYSTEM

















128 COMMUNITY **HOUSES FOR DEHOSPITALIZATION**

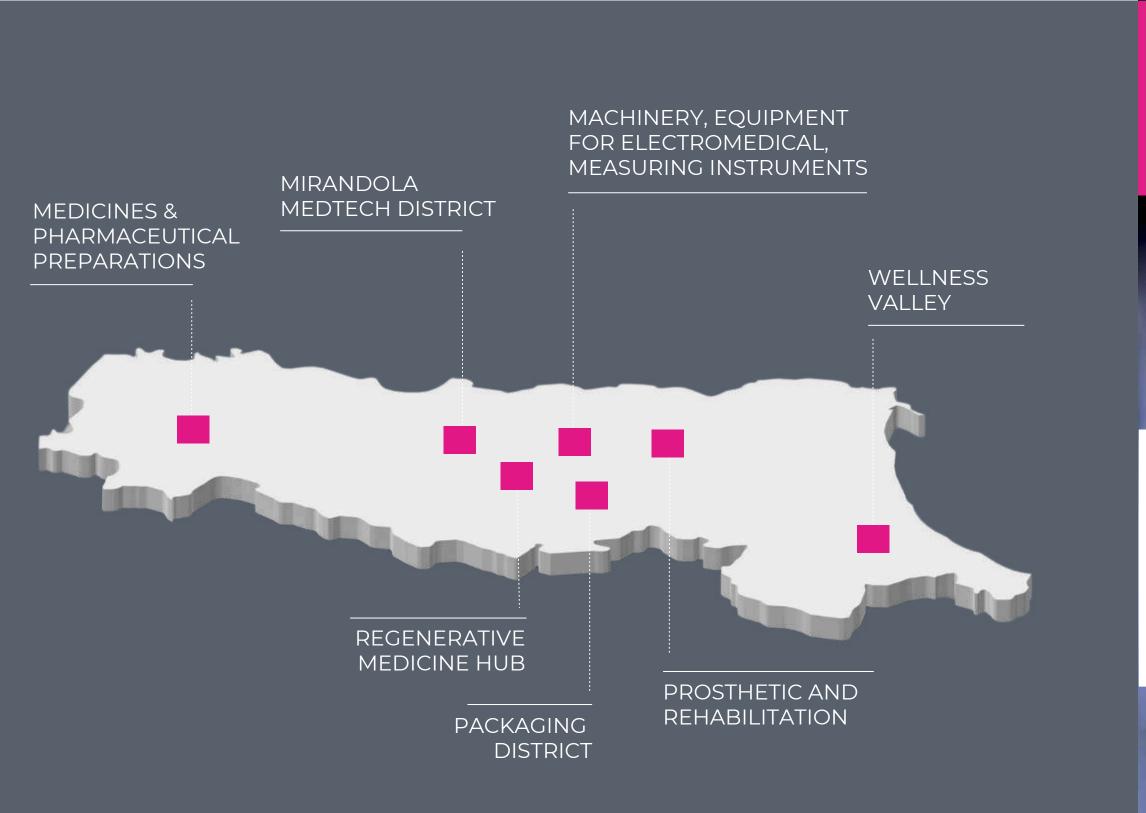
36 ASP - SOCIAL **SERVICES TERRITORIAL UNITS**

Best Specialized Hospitals 2023 (Newsweek)



2nd European Orthopedics Hospital - ISTITUTO ORTOPEDICO RIZZOLI (Bologna) - 1st in Italy/8th worlwide 6th European Cardiosurgery Hospital - POLICLINICO SANT'ORSOLA (Bologna) - 2nd in Italy/22nd worlwide 19th European Gastroenterology Hospital - POLICLINICO SANT'ORSOLA (Bologna) - 5th in Italy/50th worldwide

INDUSTRIAL SECTOR





PHARMA, MEDTECH, PROSTETHICS, WELLNESS





1.4 Billion euros in turnover More than 5,000 jobs











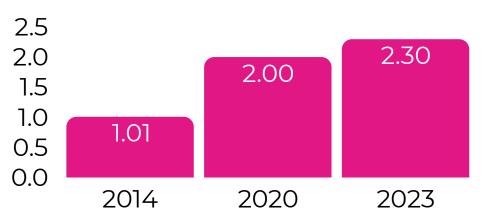


ATMPs: University of Bologna ranks 95th worldwide with 1,852 publications



The world's first stem cell-based drug was created by Holostem, a spinoff of Modena University

REGIONAL EXPORT (B€)







KEY PLAYERS WITHIN THE REGION



















































250 million euros in turnover More than 780 jobs



University of Bologna ranks 85° on 160 with 488 publications



13 production sites for veterinary pharmaceutical, out of a total of 81 in Italy, are located in Emilia-Romagna

HEALTH ASSETS IN EMILIA-ROMAGNA by





(2020 - 2025)





KEY PLAYERS & EXCELLENCES





















stituto Zooprofilattico Sperimentale della Lombardia e dell'Emilia-Romagna "B. Ubertini"





Emilia-Romagna is among the regions with a greater number of companies producing nutraceutical products



University of Bologna ranks 32° on 160 with 366 publications





HEALTH ASSETS IN EMILIA-ROMAGNA by





(2020 - 2025)





KEY PLAYERS & EXCELLENCES

























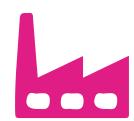








LAB EQUIPMENT & **MANUFACTURING**



With more then 200 companies focused on packaging, Emilia-Romagna is considered the European Packaging Valley



Specialized University Lab in Parma (CIPACK) and Packaging Observatory from Bologna University





Every year, Parma hosts the International fair for lab equipment

ANALYTICAL INSTRUMENTS















ISOLATORS & MANIPULATORS









PACKAGING



























1.6 billion euros in turnover More than 10.000 jobs



University of Bologna ranks 86th on 160 with 1,164 publications



In Mirandola is located one of the biggest Medtech district of the world, with over 100 companies and 5.000 people employed

HEALTH ASSETS IN EMILIA-ROMAGNA by



GLOBAL TREND

(2020 - 2025)







Medtronic Baxter













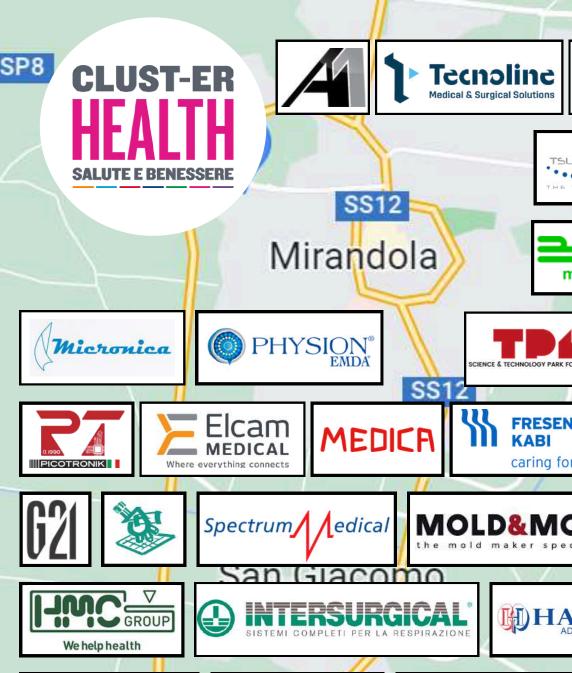














FRESENIUS KABI

caring for life

RI.MOS.

Medical Products

MED

TSUNAMI MEDICAL



RAND Tecnoideal

biogyn

MEDICA

MARPOSS

Liva Nova

MEIK/



Medtronic

Stazione

B BRAUN

SHARING EXPERTISE

ENCAPLAST

BenCorpp[®]

























Mortizzuolo



Providers

Companies

Big Enterprises

Regulatory Service

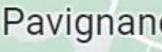














evotec















Medolla

MIRANDOLA BIOMEDICAL DISTRICT

PHOENIX

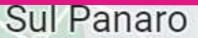




MEDIFLY S.R.L.

Med-Italia





SUSTAINABILITY

TERRITORIAL LABORATORY FOR INNOVATION AND SUSTAINABILITY OF THE BIOMEDICAL DISTRICT





REPLACING THE USE OF PLASTICS IN MEDICAL DEVICES AND THEIR PACKAGING



Raising awareness of biomedical companies

Starting from the characteristics of the materials used in the district, such as the types of plastic currently in use, with the aim of reducing the ecological impact of hospitals or improving industrial processes.

Creation of networks

Networking through the organization of workshops aimed at study new biomaterials also in relation to the new MDR 2017/745

Design of new proposals

Interaction with research centres, universities national and non-national, the main interlocutors local, regional and national



The EPIC project, funded under the I3
Instrument, focuses on capacity
building within innovation ecosystems,
driving the transition to sustainable
packaging in the biomedical,
pharmaceutical, food, and cosmetics
sectors.





The project seeks to provide a novel and comprehensive solution to the existing and future challenges in the packaging industry



Funded by the European Union. Views and opinions expressed are however those of the author(s) only and do not necessarily reflect those of the European Union or EISMEA. Neither the European Union nor the granting authority can be held responsible for them.

DIGITALIZATION

BIG DATA TECHNOPOLE



The European Data Valley

COMPUTING RESOURCES FOR PUBLIC 90% **RESEARCH** MANAGED BY BDA MEMBERS

BLN€ OF INVESTMENT

EUROPEAN FUNDED PROJECTS











LIFE SCIENCE & HEALTHCARE FOCUS CLIMATE, WEATHER & SUSTAINABILITY
INDUSTRY 4.0 SMART CITIES, **SMART MOBILITY**



MASTER DEGREES AI ACADEMY MUNER PHD COURSES RESEARCH FELLOWSHIPS BD&AI DATA LABS

AI & BIG DATA PROJECTS PIPELINE









DIGITAL TWINS

EDITH - European Virtual Human Twin (https://www.edith-csa.eu/)
Digital Twin in Orthopedics



IN-SILICO TRIALS & DRUG REPOURPOSING

In Silico World (https://insilico.world/)
Exascalate4CoV (https://www.exscalate4cov.eu/)
REMEDI4ALL (https://remedi4all.org/)



PRESISION MEDICINE

PRECISEU - Regional Innovation Valleys for Precision Medicine
ONCOVALUE - AI for novel cancer therapies - https://oncovalue.org
DEDICER - AI-based tools for high-grade ovarian cancer - www.deciderproject.eu



AI4CHEMOBRAIN (http://smartdata.cs.unibo.it/chemobrain) IT-TCP-Platform - Italian tumor chemogenomic profiler



TECHNOLOGICAL SUPREMACY

Strategic Technologies for Europe Platform (STEP) Boosting investment for innovation

STEP OBJECTIVES

- Support the development and manufacturing of critical technologies, safeguarding and strengthening their respective value chains
- Address shortages of labour and skills

SECTORS

- Digital / Deep Innovation Technologies
- Clean and resourceefficient technologies
- Biotechnologies

PRESS RELEASE | Mar 4, 2025 | Brussels | 3 min read

Strategic Technologies for Europe Platform mobilises over €15 billion to boost investments in Europe in its first year.

By providing financial incentives in cohesion policy funds in the form of higher prefinancing and co-financing, Member States are encouraged to reprioritise their programmes. Every 5% of reprogramming towards STEP priorities leads to €18.9 billion of resources made available, in addition to €6 billion to be paid out from the Just Transition Fund. The increase of the ceiling under the RRF to use resources for InvestEU products via its national compartments represents an additional flexibility for Member States of €30 billion potentially available for such sovereignty investments.

Altogether, the total estimated amount of new investments through STEP could reach up to €160 billion.





Empowering regional Life Sciences Ecosystem



Empowering regional Life Sciences Ecosystem





Strengthening the Regional Biotech Innovation Backbone



Enhance existing regional centers of excellence (Technopoles, research centers, IRCCSs) Build a network of BioHubs with different specializations in biotechnology

WHY

Increase regional stakeholders' capacity to develop and submit strategic R&I projects Contribute to a stronger European ecosystem in biotech, in line with the STEP program

Establish a regional backbone of infrastructures serving as hubs and competence centers Attract private foreign investments, leveraging Regional Law 14 and European funding (e.g. Horizon Europe, EU4Health) Expand biotech infrastructures and launch new R&I initiatives

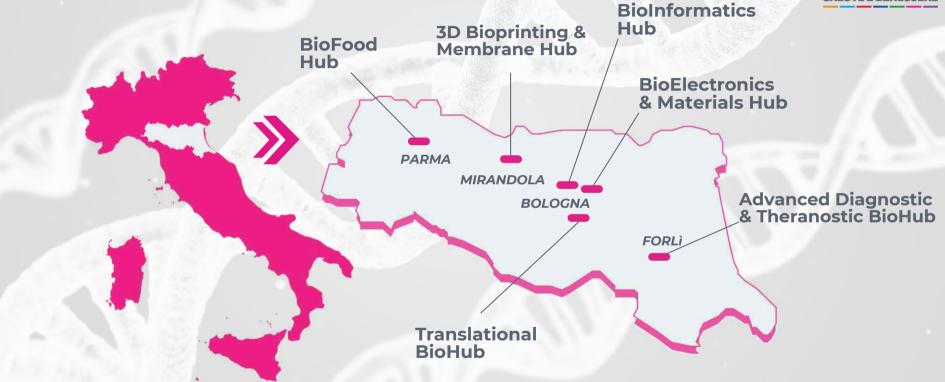


Set up working groups connecting universities, companies, and healthcare institutions Promote the co-design of collaborative biotech innovation projects

Empowering regional Life Sciences Ecosystem







Empowering regional Life Sciences Ecosystem





Supporting Innovation & Growth in Biotech

Technology Transfer

- Coordinated support for licensing and commercialization of innovations
- Closer connection between BioHubs and industry, led by Clust-ER Health
- Business development, market access, and commercialization strategies

BioBusiness Capacity Building

- Training & coaching for startups and researchers
- Topics: market strategies, IP, pharma regulation, fundraising
- Mentorship and networking with experts and industry stakeholders

Public Fundraising

- Guidance for EU calls (e.g. Horizon Europe, EU4Health, Digital Europe)
- Support in proposal writing, partner search, and admin tasks
- Training and workshops to strengthen EU project skills

Private Investment Attraction

- Activities to connect BioHubs with investors, VC, and industry
- B2B meetings, investment pitch sessions, support for JV agreements
- Advisory services to improve startup business models and investor readiness

FUNDRAISING

EIC Accelerator - Companies supported in EU funds

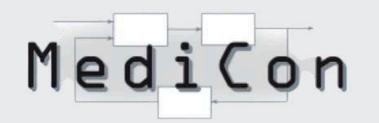




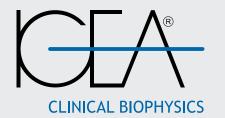
Passive counterpulsation device for the biomechanical adaptation of the insufficient ventricle



Spectral analysis system for the quality and safety assessment of pharmaceutical products



Medical device for continuous slow ultrafiltration



Cutting-edge technological medical devices



Platform for ex vivo organ perfusion of the liver or kidney



Custom wearable technology for tele-rehabilitation services catering to multiple sclerosis patients.



Antibiotic for pneumonia induced by MRSA



Platform for training programs designed to promote health and well-being.



Device for monitoring voluntary muscle activity

FUNDRAISING & INVESTMENT'S ATTRACTION











Brochure to bring members' projects to higher development stage and to establish collaborations

INVEST IN LIFE SCIENCES IN EMILIA-ROMAGNA

Pharma, biotech, medical devices, digital health & wellness

Investment opportunities promoted by Clust-ER Health



ALS monitoring by eSteps





Celector by Stem Sel





eSteps is specialized in remote monitoring of multiple sclerosis and other

Field of activity and technology

Development stage

clinical validations to proceed to FDA clearance thereafter.

Capital raised

Requested

1.5 Mln USD

Investment target Pharma Company, Healthcare VC

WHY INVEST

eSteps is a fast-growing company that collaborates with major advisors who support the work in the field of multiple sclerosis and neurodegenerative diseases.

The company is seeking \$1.5 million to clinically validate the service in movement disorder-related diseases and enter the market by the end of 2023.



16

Omnidermal

Lazarus by Omnidermal

Lazarus is the first telerehabilitation solution integrating remote monitoring with a connected stimulation system in one miniaturized device. It's composed by a wearable device enabling remote rehabilitation therapy for patients, through continuous monitoring of muscle response and modulated stimulation of patients' muscles.

Field of activity and technology
Lazarus is an innovative medical device for telerehabilitation, and a potential tool for practitioners working in healthcare. It enables the movement of the healthy subject (e.g., a therapist) to be analyzed by an Al algorithm and then replicated on the patient through FES stimulation, making remote therapy implementation more accurate and effective, thus improving life-quality of patients while lowering costs.

Development stage

Capital raised: 200.000€

Requested

2.35 Mln USD

Investment target

Healthcare investors, companies active in the field of medical devices for rehabilitation

WHY INVEST

Lazarus can perform real remote rehabilitation without the need for direct contact between therapist and patient. It is also possible to use pre-recorded stimulation patterns previously collected by the therapist. This innovative system will be an important tool for healthcare professionals that will also guarantee continuity of care for all patients. In addition, Lazarus will make rehabilitation therapy more accessible and will allow for a better and faster patient recovery in hospitals, clinics, and nursing homes.



Field of activity and technology

Development stage

Requested

2MIn USD

Investment target Growth/Strategic Corporate Investor

HyperTorque by Xenturion

Xenturion Diagnostics srl is a SME dedicated to develop molecular Point Of Care Testing (POCT) diagnostic systems for the detection of pathogens and Anti Microbial Resistance with a One-Health Perspective

Field of activity and technology

- isothermal proprietary technology Hyperfluux® for the simoultaneosly detection of multiple targets (i.e. pathogen + Internal Control in the same reaction) combined with
 easy & quick solution for biological sample preparation Xample-Prep HyperTorque is designed to significantly reduce the economic impact due to miniaturization and for the fact to be "all in one"; thanks to GPS integration remote monitoring and assistance are possible as well as a

Development stage

Requested

1 Mln USD

Investment target

Healthcare VC, Growth/Strategic Corporate Investor, In Vitro Diagnostic Corporation

WHY INVEST

Celector® is the only instrument in the world that tag-less analyses and separates living cells exploiting solely their physical characteristics highlighting even minimal

differences: no antibody labeling, as it is necessary



with current reference techniques.

Dual features: label-free cell sorting technology and quality control in ATMP production.

Technology and device worldwide are patented. Cells are not manipulated, sterility is kept, and cells can be amplified in a bioreactor for cell production after collection. Celector plays also as a QC system to check the purity and homogeneity of cell products.





WHY INVEST

Point of care Testings (POCT) is a part of the «Decentralized Diagnostics» that can be performed bedside to the patient thus directly «on field» permitting prompt diagnosis and consequent timely treatments.

HyperTorque is a project to miniaturize and compact all the instrumentations and equipments needed to perform Xenturion POCT in a single portable device.

The main feature is an Innovative Biosensor affordable in terms of costs effort and with a high sensitivity.



INTERNATIONALIZATION







Smart Specialisation Platforms







SMART HEALTH
VANGUARD INITIATIVE















Memorandum of Understanding with Pennsylvania (2022)



Innovation Hub in Silicon Valley

Development and internationalization programs in the Bay Area since 2015



INTERNATIONAL EVENTS





























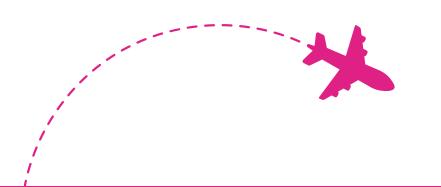












CLUST-ER HEALTH GOES TO U.S.A.







2019

BIO 2019

Members involved:
IRCCS Rizzoli
IRCCS IRST
Fondazione IRET

Philadelphia



2021

Bridging Innovation Digital Health

Members & companies involved:

Datariver, Burn Down Studio, Theras Group, eSteps, Rejoint, Università di Bologna, IRCCS IRST

Online (focus Boston)



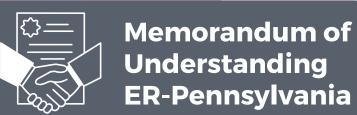
2022

Bridging Innovation Cell & Gene Therapies

Members & companies involved: Holostem, Comecer, IRCCS IRST, Tecnopolo di Mirandola, Università di Modena e Reggio Emilia

Philadelphia







2023

Aerospace & Life Sciences

Members & companies involved:

GVM Assistance, IRST





2023-2024 2025-...

Members involved: HNP, IRCCS IRST Boston/ San Diego



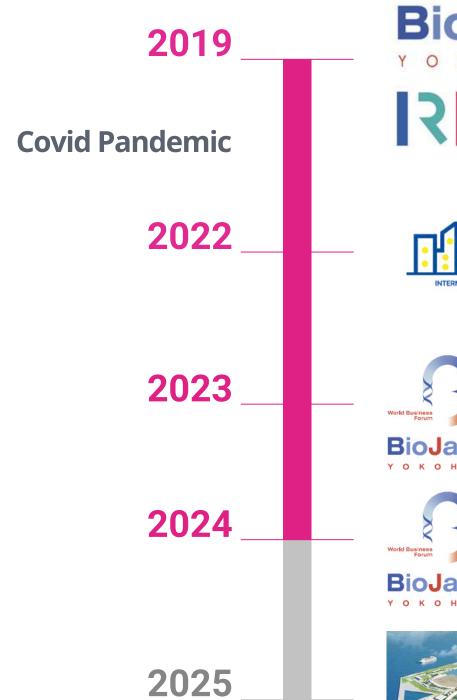




2019

ROAD TO OSAKA 2025









Clust-ER Health @ BioJapan 2019 / Regenerative Medicine Japan, together with IRCCS IRST Hospital







Osaka, Japan EU-Japan Biotech & Pharma **Partnering Conference 2023**

- June IURC Project (Japanese delegation in Europe)
- October BioJapan / Regenerative Medicine Japan
- November Emilia-Romagna delegation in Japan









Clust-ER Health & Wellbeing

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