To #Cloud or Not To #Cloud? is that the #Question?

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Cloud (da Merriam Dictionary): una massa leggera, vaporosa, gonfia e fluttuante sospesa in aria
How did we get to Cloud?
... to Cloud Services

**Applications**
Email, CRM, HR, Finance, ...

**Platform**
Dev. tools & runtime services

**Infrastructure**
Aggregated compute resource pools
(RAM & Storage)

On-Premise (Private)  Off-Premise (Public)

**SaaS**
**PaaS**
**IaaS**
“Within five years, the primary use of the term "cloud" will be to describe initiatives that are business led rather than IT-led”
Cloud is not a technology discussion

**Cost**
- Bottom line op. expenses
- Focus on business not IT

**Agility**
- Time critical initiatives
- Introduce – Change – Retire
- Growth, Expansion
- Acquisitions, Divestments

**Continuity**
- Reputation and trust
- Penalties
- Overtime
- Outsourced work

**Post Modern ERP**
- Ubiquitous Apps
- BYOD
- 24/7 Economy
- New market entrants
- Disruptive business models
- ...
IT deve ripensarsi e riposizionarsi all’interno dell’azienda
The world’s first industry cloud company
The remarkable part is that Infor is the first—and so far the only—enterprise applications vendor to deploy complete transactional application in production on a public cloud (here AWS).”

**Constellation Research**
Holger Mueller, Vice President and Principal Analyst, Constellation Research, Inc.
March 31, 2014.
No two clouds should be alike.

Comprehensive industry-specific software built for the cloud

Because manufacturing tires is different than growing kiwis, Infor CloudSuite™ integrates enterprise applications that are specialized for your industry vertical, designed to work beautifully together, and delivered securely in the cloud.
Il Futuro: piattaforma IT di terza generazione

Fonte: IDC Il Futuro dell’Industria Manifatturiera 2014
Il viaggio verso l'industria del futuro

Il percorso dell'industria lungo la curva a "S"

Silos organizzativi → Communities spontanee

Efficienza → Soddisfazione del cliente

IT – Seconda piattaforma → IT – Terza piattaforma

Fonte: IDC Manufacturing Insights, 2014
Infor strategy

Architecture of the Internet

Specialized micro-vertical suites

Create experiences people love
Creating Experiences People Love
Infor Ming.le™ = a centralized platform for social collaboration, analytics and business process management

Contextual work
Wired to the application(s)
Analytics at the core
Work anywhere
A centralized platform for social collaboration, business process improvement, and contextual analytics. Infor Ming.le™ leverages the power of ION to unify business applications and their data into a single intuitive interface that’s as easy to use as Facebook® or Twitter®.

More Details
Streams

Onboarding Diana Dansby
Not Started
Last updated at 12:32 AM on 08/26/2013
10 Steps

Summer Holiday Campaign 2013
In Progress
Last updated at 12:32 AM on 08/26/2013
4 of 6 Steps Complete, 1 Overdue

Onboarding James Fillburn
Complete
Last updated at 12:32 AM on 08/26/2013
10 Steps

Onboarding Janet Sloan
In Progress
Last updated at 12:32 AM on 08/26/2013
3 of 9 Steps Complete

Summer Holiday Campaign 2013
In Progress
Last updated at 12:32 AM on 08/26/2013
3 of 7 Steps Complete, Stream Overdue

Onboarding Angela Mieja
In Progress
Last updated at 12:32 AM on 08/26/2013

To Do
Set up computer
Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua...
Due: 06/24
Details
Streams / Alert on Pricing

Running

Start Date: 4/14/2014
Due Date: 5/14/2014

Name: Alert on Pricing
Description: Pricing Promotion Template
Due Date: 5/14/2014
Privacy: Public
Template Owners: Massimo Capoccia Emily Williams
Stream Owners: Massimo Capoccia Emily Williams
Internal Participants:
External Participants:
Tags: inforPulseAlert.281

Steps

Percentage Selection
Review and Approval

Add a step

Reorder Steps

Social Objects

Social Object Type: 12345678910
Follow

Social Object Type: 12345678910
Unfollow

Drillbacks

Infor LN Sales Order Lines 12...
View

Infor Lawson Requisition Center Requestion AB24112...
View

Review & Approval:
- Approved
- Reject

Enter your comments here:
Infor Ming.le premiata come migliore piattaforma di business social collaboration
Designed for a mobile world
Users Work the Way They Live

Social anywhere
Video Ming.le Mobile
Cosa c’è dietro le quinte?

- Architecture of the Internet
- Specialized micro-vertical suites
- Create experiences people love
Infor ION easily integrates a wide range of disparate systems, providing a simple but powerful framework for managing business process flows, workflows, and alerts.

The result is a unified data and business process platform that can reinvent the way end users and IT interact with core systems.
Infor ION enables you to...

- **Connect** your applications
  - Infor and non-Infor – on premise and in the Cloud
  - Loosely-coupled – standards-based (OAGiS)
- **Manage** your business processes
  - Cross application (enterprise wide) workflows
  - Automation
- **Monitor** the enterprise
  - Real-time **Proactive** exception management
  - Push alerts to local and remote users
- **Report** across the enterprise
  - Real-time reporting and analytics
  - Infor delivered content
Come conviene utilizzare la tecnologia disponibile?
Cosa sta già succedendo?

- **Digitalizzazione** “del mondo” e della vita (oggetti, persone, macchine, documenti ….)
- **Automazione** spinta (le macchine “imparano”)
- **Sensori** dovunque a supporto dell’automazione
- …. 

C’è una rivoluzione già in atto ….. è una rivoluzione “contagiosa” e in molti continuano a discutere “su questioni di lana caprina” 😊
Qualche esempio?

• Modalità di socializzazione ("nativi digitali" ma anche tutte le altre generazioni)

• 3D Printing

• Wearable Technology (smart-watch,…)

• Evoluzione dei sistemi di navigazione

• E in ogni caso …… “Techno è glamour”
Tecno è glamour
Sfruttiamo i progetti in essere per innovare

• La tecnologia e la digitalizzazione impongono di ripensarsi

• La tecnologia supporta le aziende manifatturiere in questa fase di forte cambiamento/rivoluzione (“acceleratore” potentissimo)

• Digitalizzazione dei processi di business (produttivi e non)
  • Flessibilità
  • Creatività
  • Velocità
Grazie!

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